

The YEALMPTON SHOW Ltd

Registered Number No. 3280702

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YEALMPTON SHOW WEDNESDAY 25th JULY 2018

Despite the weather, the 2017 Show was a success and we are looking forward to the 2018 show season.

I have pleasure in enclosing information to apply for a public catering concession at the 2018 Show and cannot emphasize enough to you the importance of reading the General Rules and Conditions and the Site Specifications before submitting a proposal.

I invite you to submit a tender for the selling of **Refreshments, or Drinks or Catering** at the 2018 Yealmpton Show to be held on Wednesday 25th July 2018 at Kitley Lawns, Yealmpton.

This is a popular and prestigious event: Yealmpton Show has an average visitor attendance of 8,000 to 10,000. The highest standards of hygiene, quality, and modern presentation are required at all times and any failure to comply with current legislation (particularly Food Safety/Health and Safety at Work) would lead to the caterer's immediate removal from the Show.

The Committee wish it known that separate tenders for Fast Food concessions will be accepted as will separate tenders for Wet and Dry catering or a combined tender. They furthermore reserve the right to let by tender the sale of Ice Cream, Confectionery, and other food items as set out in the Site Specifications. Also, there will be a designated Food Hall for trade stands to sell their own produce etc.

The firms or persons tendering should bear in mind that the underlying principle of the Yealmpton Show has always been VALUE FOR MONEY. The continuing success of public catering at the Yealmpton Show is dependent on several factors, not least offering our Show visitors and exhibitors the opportunity to buy high quality food, served to the highest standard and at a sensible price.

We are encouraging local suppliers and therefore will endeavor to support tenders who can demonstrate their use of locally sourced produce.

TENDERS ARE TO BE SUBMITTED BY Tuesday 23rd JANUARY 2018. Caterers will be advised of whether or not they are to be offered a concession. Verbal confirmations will not be given.

I enclose a copy of the Conditions applicable to the Catering contract and if you have any queries I should be pleased to answer them. If you submit a tender I would be pleased if you would let me have the following information:

1. **Tender sum** for the Concession or Concessions rights applied for in accordance with the conditions. *For companies or individuals who attended the Show in 2017, we would expect for an increased tender sum for 2018 in line with rising costs in most other areas of the Show.*
2. **Size of Catering Unit / Stall / Mobile Unit / Bar** to be provided by yourself as the catering outlet, to include tow bars, chairs, tables, etc.

Sample lunch menus with prices for public catering, **Tariff of Bar prices**

3. **Price per person to be charged for judges and officials' lunches** if applying for said tender.

Proposed menus for judges' and officials' lunches

4. You may wish to submit tender bids for **ice cream and/or confectionery as additional concessions**. A list of prices to be charged should be supplied with the tender.

The Show Committee does not necessarily bind itself to accept the highest tender. Whilst the Committee wishes to obtain a reasonable receipt from the catering concession it is essential that the catering provision makes its contribution to the overall appeal of the Show, complimenting all the other attractions the Show provides for those who attend whether as exhibitors, spectators or officials.

The appointed catering contractor must have suitable Public Liability Insurance, and in view of increasing official and public awareness of the high standards required in public catering, it is essential that the appointed contractor fully complies with all appropriate legislation and good catering practices. The successful applicants will be expected to complete a 'Risk Assessment Form' and supply the necessary Hygiene Certificates.

I should be pleased to receive your tender by 23rd January 2018, together with:

- * **The proposed price lists for Public Catering, Refreshments, other Food Stuffs**
- * **Catering unit size (including tow bar).**

If there are any queries, please do get in contact,

Yours sincerely

Paul Davis

YEALMPTON SHOW 2018

GENERAL REGULATIONS AND CONDITIONS

Individual Catering Unit/s Concessions

The rights to provide and properly staff catering to the general public are available, by tender, as from 1st January 2018. These rights cover the annual one day Yealmpton Show, and in this instance cover individual concessions units available for tender on a one year basis.

The Caterer will be appointed by Yealmpton Show Ltd for the 2018 Yealmpton Show to be held at the Show Ground, Yealmpton, Plymouth, on Wednesday 25th July, with the Showground open from 8.30 am to 6.00 pm., under the following conditions.

1. Acceptance of Tenders

The Show Committee does not necessarily bind itself to accept the highest tender. Whilst the Committee wishes to obtain a reasonable receipt from the catering concession it is essential that the catering provision makes its contribution to the overall appeal of the Show, complimenting all the other attractions the Show provides for those who attend whether as exhibitors, spectators, or officials.

2. Closing Date for Tenders

Tenders must be received by the Show Secretary by 23rd January 2018.

3. Payment of Tender Fee

The Caterer will pay Yealmpton Show Ltd a 50% deposit by cheque within 30 days of the contract issue, and at that same time provide a further cheque dated 20th May 2018 for the remaining balance.

In the event of failure to meet this condition, the Show reserves the right to withdraw the offer of the catering concession. In the event that, for whatever reason, the Caterer does not provide the services tendered for, then a portion of the tender fee may be refundable. The amount of any such refund will be dependent upon the circumstances and entirely at the discretion of the Show Committee.

4. Positioning of Units

The positioning of all catering outlets will be decided by the Trade Stand Chief Stewards, who will endeavour, wherever possible, to position units away from others selling similar items.

5. Catering Rights

Separate rights will exist on the Showground for the sale of the following:-

- (a) Refreshments - both alcoholic and non-alcoholic,
- (b) Fast Food,
- (c) Other Food Items,
- (d) Sweets and confectionery,
- (e) There will be some sales points for soft drinks with biscuits etc in aid of charity, and hospitality stands will also be supplying drinks and light refreshments (non-retail),

(f) Various food displays with food sold on a take-a-way basis for home consumption.

6. Judges and Officials Lunches

Around 85 lunches for judges and other officials are to be provided between 12.00 and 2.00 p.m. (greater majority of lunches) in the reserved seating area. The exact number will be advised one week before the show.

7. Price List

The Caterer must provide Yealmpton Show Ltd. a price list for the licensed bar / food catering for the public with the Tender. They will then provide any alterations to the said prices approximately one month before the date of the Show.

8. Alcohol Licence

The Caterer is responsible for applying for the license for the sale of liquor and spirits and should also be aware that their catering should comply with the standards as set by the appropriate public authorities, representatives of whom may be on the Showground. Caterers selling alcohol are reminded they must have the correct Temporary Event License to cover the Show period and hours of opening.

9. Sub Letting

No sub-letting of sites will be allowed without the prior written permission of the Show Secretary.

10. Arrival on Site and Hours of Opening

On arrival, caterers should liaise with the Trade Stand Chief Stewards regarding their site. Show plans will be forwarded during early July together with entry tickets. The Show is open to the public from 8.30 a.m. to 6.00 p.m. All catering units must remain open from 9.00 a.m. - 5.30 p.m. although units may of course open earlier and stay open later to take advantage of the large number of people on site. The main arena programme normally runs until approximately 5.00 p.m.

11. Size of Units

Caterers are to provide all units and equipment and the size of all units (including tow bar) is to be stated on the Tender Form together with size and purpose of any additional space required e.g. for refrigerated vehicle.

12. Admission Passes

A reasonable number of staff passes will be provided by the Yealmpton Agricultural Show.

13. Hygiene Regulations

All catering businesses are to be operated in **full compliance** with current food hygiene regulations and with Health and Safety legislation. Tenderers should have specific regard to the requirements of the Food Hygiene (England) Regulations 2006 and the European Regulations 852/2004.

Please note that should you be trading with either a grass or solid base you will have to organise appropriate flooring where open foods are being handled, prepared or sold. Cleanable sheeting material should be provided under washable duck boarding to prevent ingress of grass and mud between slats.

14. Safety of Goods and Fire Protection

- a) The Yealmpton Show will not be in any way responsible for the safety of any goods or equipment belonging to, or being delivered to, the Caterer.
- b) The Caterer is responsible for providing fire protection in respect of each tent and or unit. All catering units and sites will be subject to a visit by the Show Fire Safety, Environmental Health and Health & Safety Officers.
- c) Where practicable fixed piping should be used to connect the LPG Cylinder to the point of use. However, if flexible tubing is used it must comply with recognised British Standards and must be suitably secured within a metal cage.
- d) **UNDER NO CIRCUMSTANCES ARE PUSH ON AND JUBILEE CLIPS TO BE USED.** Please ensure that tubing is secured by **CRIMPED CLIPS ONLY.**
- e) Oxyacetylene cylinders are completely banned from use anywhere in the Show, whether within the Showground or in the car or caravan parks. Any person found to have such a cylinder will be ordered to remove it and not be able to participate in the Show until this has been done.
- f) All Public Caterers are responsible for carrying out their own Hazard Analysis and must ensure that they have copies with them at the Show in case of 'spot checks'.

15. Staff

The Caterer is responsible for the behaviour of their employees and will ensure they are suitably dressed at all times. Polite, efficient, and speedy service is paramount throughout the whole period of the Show.

NB: The Caterer will undertake to comply with Health and Safety Executive Regulations, Food and Hygiene Regulations and Fire and Safety Regulations and ensure all staff member are fully briefed with the same

16. Bottled Gas

Catering units using bottled gas (LPG) should ensure that they have sufficient supplies for the day's trading. Traders should not have large stocks of LPG in areas open to the public.

17. Vehicle movements

No vehicle movements shall take place between the hours of 9.00 a.m. and 5.30 p.m. other than in exceptional circumstances, or with the permission of the Trade Stand Chief Stewards. No vehicle shall be permitted in the Showfield without the requisite vehicle pass.

18. Litter

Tenderers will undertake to keep all units and sites clean and tidy throughout the Show and provide sufficient litter containers. Yealmpton Show encourages all caterers to make use of cardboard cups/food boxes suitable for recycling rather than polystyrene which will not recycle. Any other initiatives that you can take to reduce waste and in particular non-recyclable waste will be much appreciated.

19. Insurance

Tenderers, must, when lodging their Tender Form with the Association, confirm that they have public liability insurance cover valid during the show period of at least £5m limit of indemnity including products liability, if appropriate. The appointed catering contractor must have suitable insurance, but in view of increasing official and public awareness of the high standards required in public catering, it is essential that the

appointed contractor fully complies with all appropriate legislation and good catering practices

20. Prices and Descriptions of Products

Tenderers can provide good quality Devon / British products at competitive prices and display the prices of any articles for sale at each unit. Descriptions of products, including minimum raw weights, content, fillings (where appropriate) and approved selling prices must be included on the Tender Form. Where possible caterers are encouraged to use locally produced products. Where this is done, caterers should display such local product information as it is felt that this will encourage sales. The use of fresh milk as opposed to UHT is also encouraged.

21. Electrical Supplies

Please note there is no provision for power on the Yealmpton showfield. Generators should be supplied by the caterer. Yealmpton Show can assist with the supply of generators, the cost of which will be borne by the caterer.

Any generator supplied by the caterer should be tested and/or inspected prior to the Show to ensure its safe working condition. Any generator on the Showfield maybe liable for testing and if found to be unsafe or too loud, Yealmpton Show reserve the right to be ask for it to NOT be used.

22. Water Supplies

Arrangements with regard to water supplies and waste water disposal must be made by the caterer.

23. Duty of Care and Show Cancellation

The Yealmpton Show reserves the right to cancel any Contract in the event of unforeseen circumstances rendering it desirable not to hold a Show or in the event of the Caterer not complying with the agreed Conditions. It is a condition that as long as the Yealmpton Show Committee, Police, Local Authorities, and Council have no objection to the running of the Show, then the Show has covered its Duty of Care towards the Caterer. In adverse weather conditions, Ground conditions may be less than acceptable. It is agreed that the Yealmpton Show cannot guarantee the Show attendance

24. Compliance with Regulations

Failure to comply with the above regulations may lead to immediate removal without recompense.